



Order Lifecycle Management

REAL-TIME Order Management

ADEXA GIVES YOU NEW INSIGHT AND CONTROL:

- Cost of goods sold
- Days in inventory
- Days sales outstanding
- Fixed asset utilization
- Revenue growth
- Order fill rate
- Direct material cost
- Forecast -- lead time and accuracy of raw materials
- Invoicing accuracy
- Order size by channel
- Cycle time by channel
- Closing percent by channel
- Order to invoice lead time
- Inventory write-offs
- Customer turnover

THE CHALLENGES YOU FACE

When you're working with multiple tiers of suppliers and subcontractors, alignment and synchronization are non-negotiable requirements. The more suppliers, plants, and inventory locations, the greater the potential for supply chain disruption. Vendor managed inventory (VMI) and consigned inventory can bring greater efficiency and structure, but you still need smooth information flows to manage customer orders from start to finish.

You need to provide customers with up-to-the-minute status information on their orders -- and that means knowing which production runs are tied to which customer orders. You need timely and accurate data about supplier inventory and capacity to promise delivery dates and fill orders. What's more, customer change-orders are a daily reality that can continually reshuffle your schedules. How can you reduce the time between inbound order and firm delivery commitment? The answer lies in tracking the entire order life cycle -- from supplier inventory and capacity through fulfillment. And that's where Adexa can help you.

THE ADEXA SOLUTION FOR ORDER LIFE CYCLE MANAGEMENT

Adexa-powered solutions for Order Life Cycle Management provide a real-time, web-based environment that fosters collaboration among all participants in complex, multi-tier supply chains. With Adexa, you and your partners can cooperate on the full range of order-execution activities from entry to delivery. When you receive an order, Adexa propagates a demand signal that ripples properly through the supply chain -- without bullwhipping -- based on its BOM, sourcing rules, and allocation logic.

That means you can create a unified environment for managing order execution that crosses production lines, departments, plants, and companies. Procurement processes are faster and more efficient. Customers can place orders, make changes, and check statuses from a web browser. And you identify imbalances, bottlenecks, and shortages that can affect customer orders.

THE ADEXA VALUE PROPOSITION

Adexa helps you accelerate the velocity of your business and the responsiveness of your entire supply chain. Your decisions are faster and more on-target because you've reduced the internal and external barriers to the sharing of information. Order management and processing costs decrease, and you can make firm delivery commitments with confidence.

Our unique software architecture combines the advantages of sophisticated OLAP "slicing-and-dicing" of data for detailed analyses from multiple perspectives. That lets you view the information at an aggregate or individual-order level, by product, by customer, by plant, or by region. What's more, Adexa helps you identify exceptions as they occur, respond rapidly, and communicate changes to all stakeholders in the chain.

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Adexa's Worldwide Locations

North America

Atlanta, GA
 Los Angeles, CA
 Norwalk, CT
 Toronto, ON

Europe

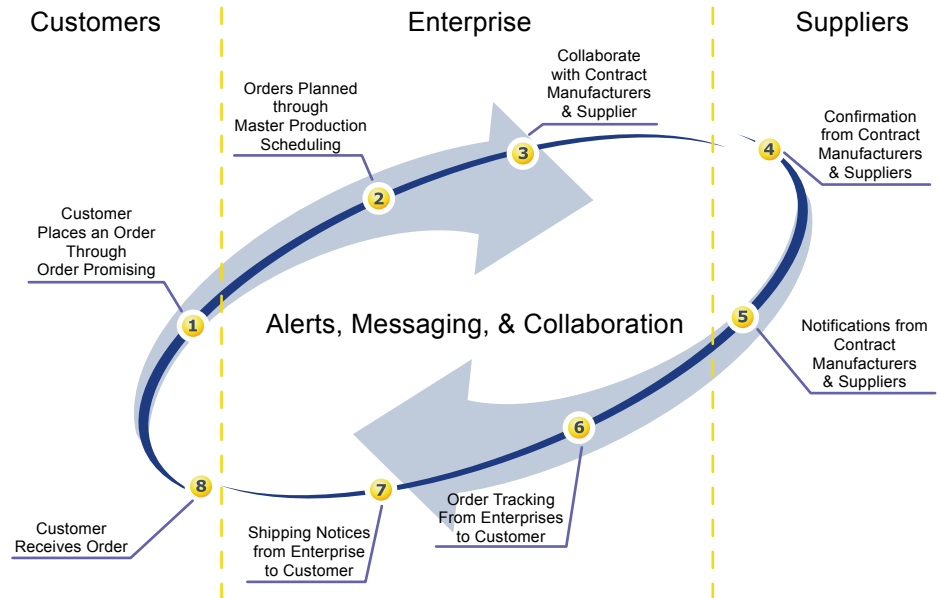
Germany
 United Kingdom

Asia

Japan
 South Korea
 Singapore
 Taiwan

- Tie individual production runs to individual customer orders
- Use greater information about supplier capabilities and capacity to best meet customer demand
- Enable customers to access order status or delivery information directly
- Improve on-time shipment performance
- Simplify and streamline customer change-orders processing.
- Reduce purchase order management costs
- Improve visibility of third party logistics activity for inbound consigned inventory
- Automate purchase order processing

Figure 1. ORDER LIFECYCLE MANAGEMENT



Adexa delivers solutions that synchronize corporate planning with operations planning and execution on a local and enterprise level, to ensure all assets are utilized to achieve strategic objectives. This enables manufacturers to reduce the cost of goods sold, shorten lead-times for orders and reduce inventory costs with improved supply chain collaboration and management. Real Solutions...Measurable Results.

